A Hawthorn Group

visit with

National Association of Water Companies

April 5, 2022

- I. What's in Play in 2022
- II. What We Know
 - The (Sometimes Disputed) Known Knowns
- III. What We Don't Know

The Known Unknowns

- IV. What We Really Don't Know The Unknown Unknowns
- V. What We Think Will Happen
- VI. What Voters Are Seeing
- VII. Your Questions and Comments

I. What's In Play in 2022

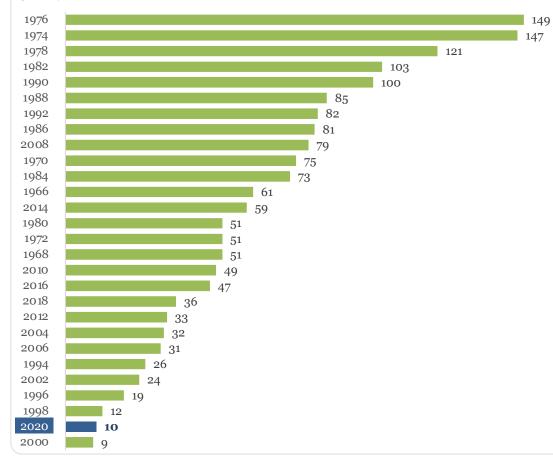
- 35* U.S. Senate Seats Currently 50D 50R
 -14D vs. 21R* (Retiring 1D vs. 6R*)
- 435 U.S. House Currently 222D 210R- 3 Vacancies – 222D-213R (Not Seeking Re-Election 31D vs. 19R)

* Sen. Inhofe (R-OK) retirement's special election will take place during 2022 General Election.

Democrats have unusually narrow majorities in both chambers of Congress

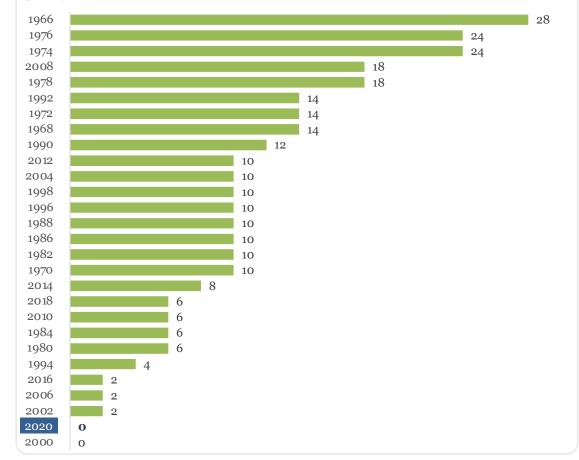
Size of the House majority since 1966

90TH-117TH CONGRESS



Size of the Senate majority since 1966

90TH-117TH CONGRESS



SOURCE Senate.gov, History.House.gov.

Figures represent the size of the House and Senate majorities at the start of each Congress.

• 36 Governors –Currently 22D – 28R

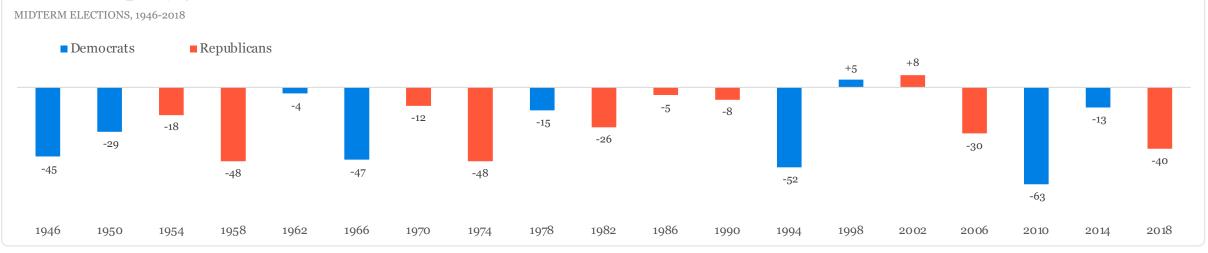
- 16D vs. 20R (Term-Limited/Retiring 3D vs. 5R)

- 229 State Executive Offices
- 6,166 State Legislative Seats
- **78 statewide ballot measures** have been certified for the ballot in 31 states.
- Major Mayors Austin, Charlotte, DC, Detroit, LA, Newark, San Jose
- Foreign Elections Australia, Brazil, Colombia, France, Hungary, Kenya, Korea, Philippines, Republic of Congo

II. What We Know The (Sometimes Disputed) Known Knowns

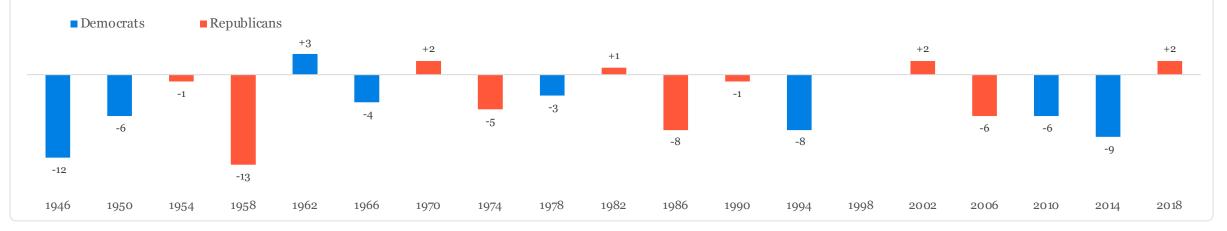
1 Historically, the president's party loses seats in midterm elections

President's party gain/loss of seats in House

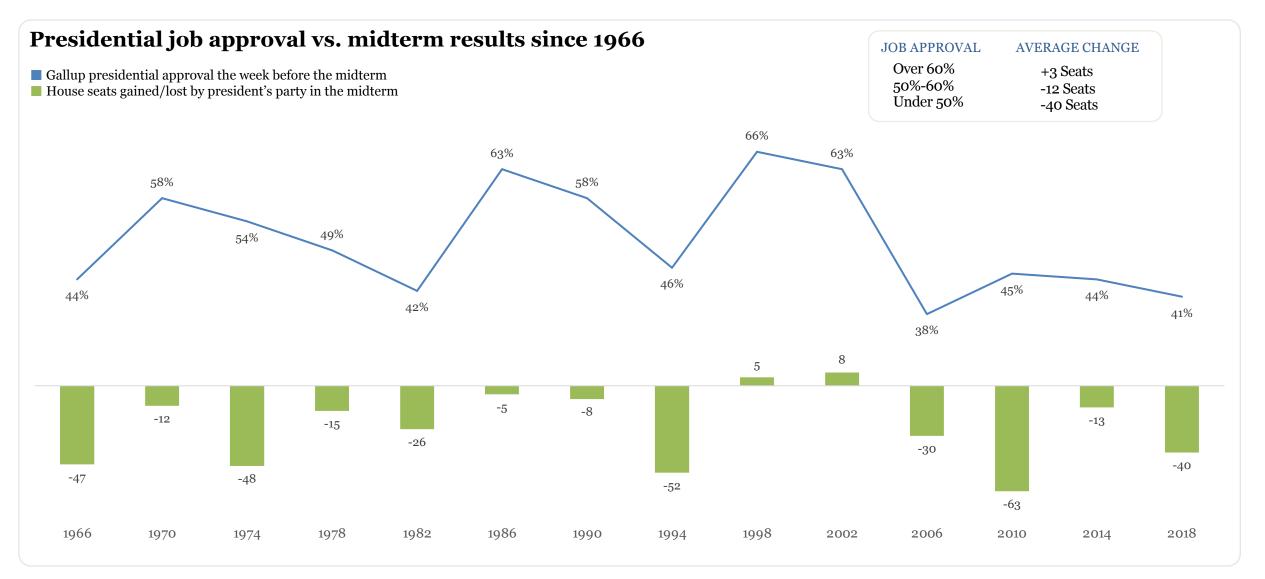


President's party gain/loss of seats in Senate

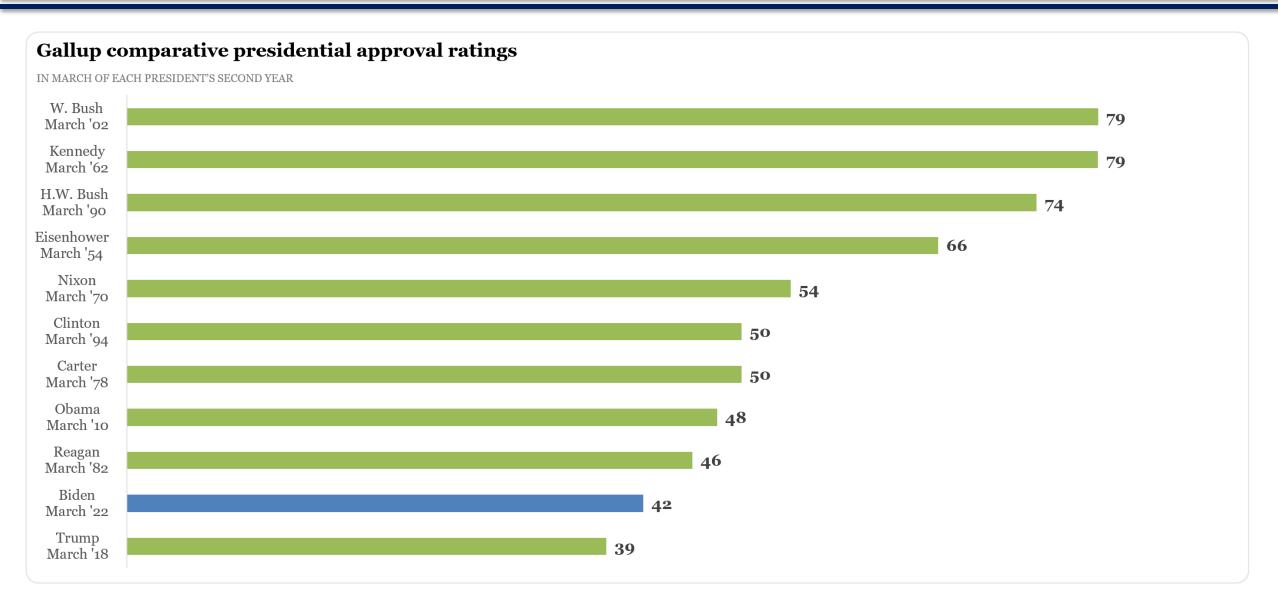
MIDTERM ELECTIONS, 1946-2018



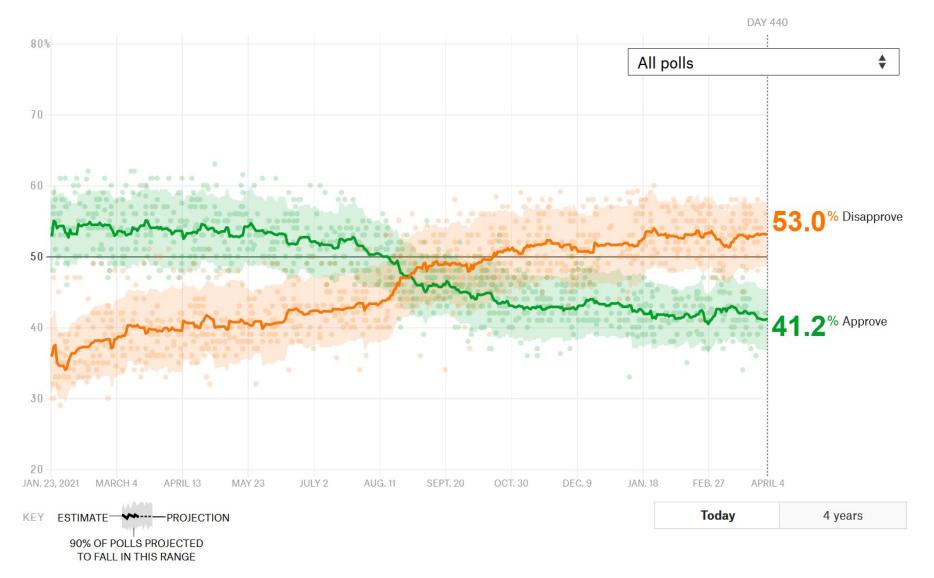
SOURCE The American Presidency Project.



2 Biden's job approval rating is lower than those of most recent presidents at this point in their presidencies

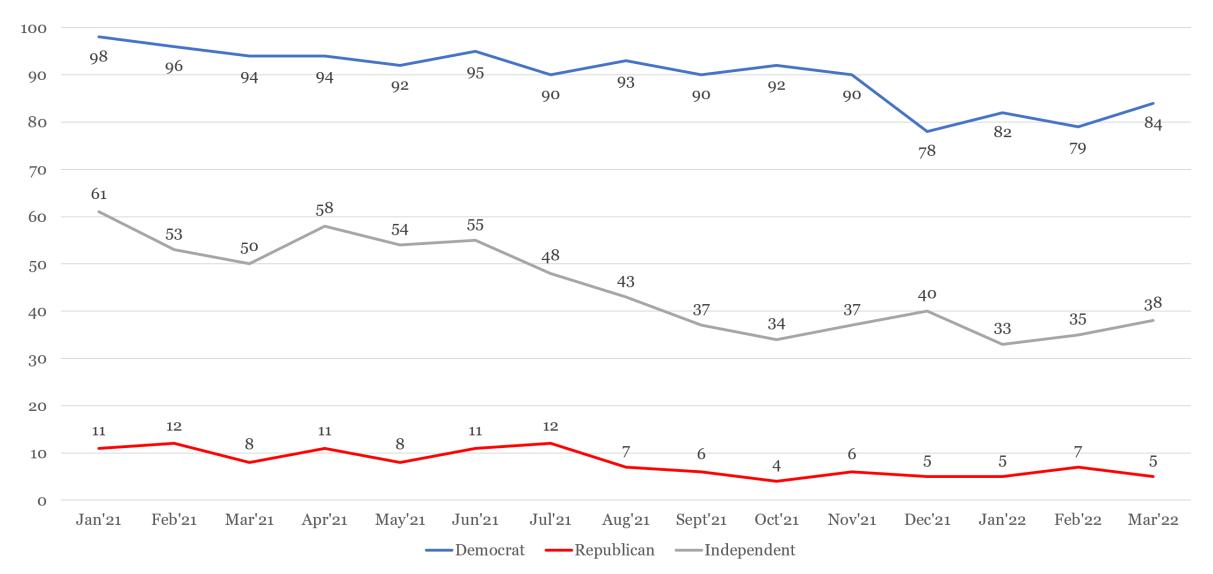


2 Biden Job Approval Since Inauguration



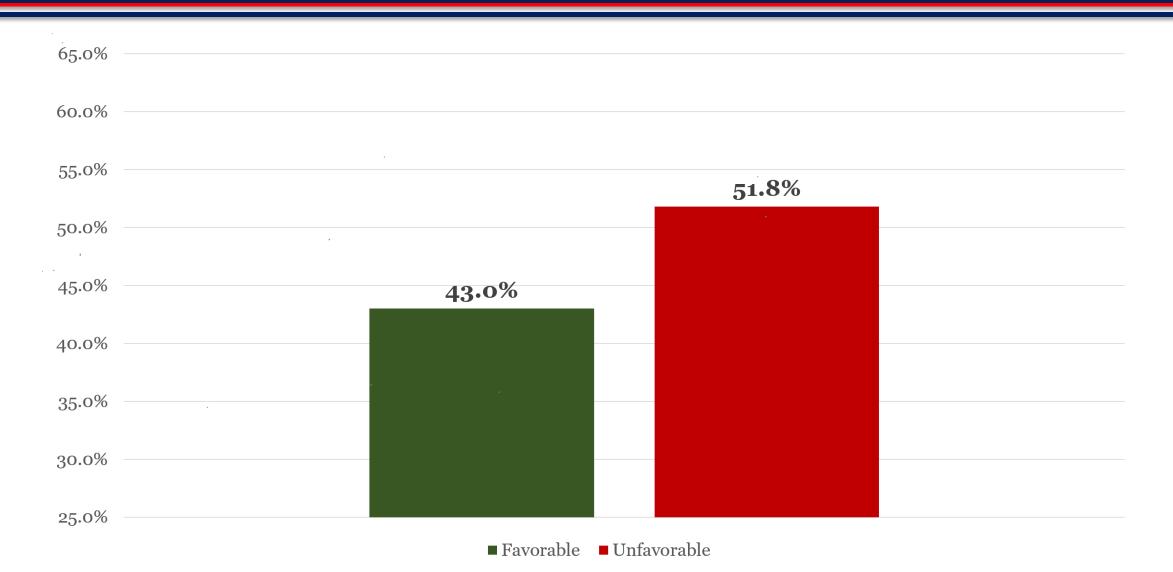
Source: FiveThirtyEight

2 Biden Approval Since Inauguration by Party ID

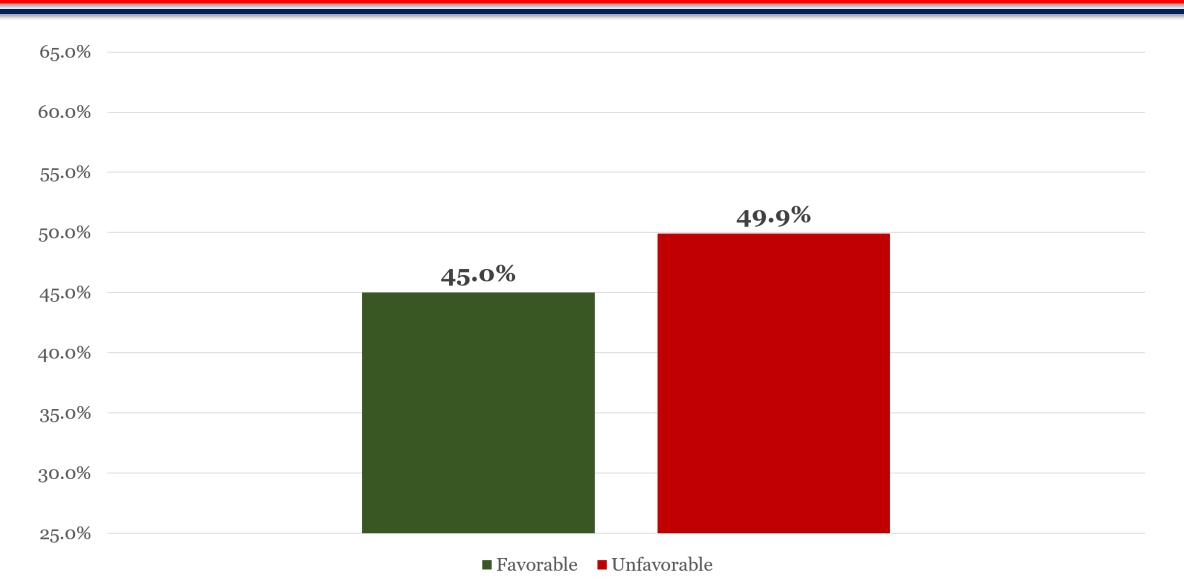


Source: Gallup

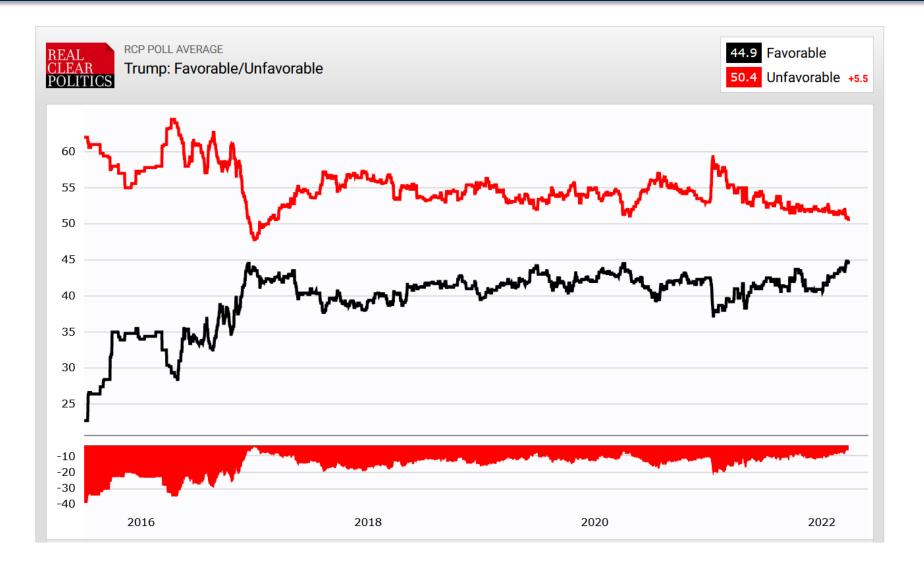
2 Biden Personal Favorability



2 Trump Personal Favorability

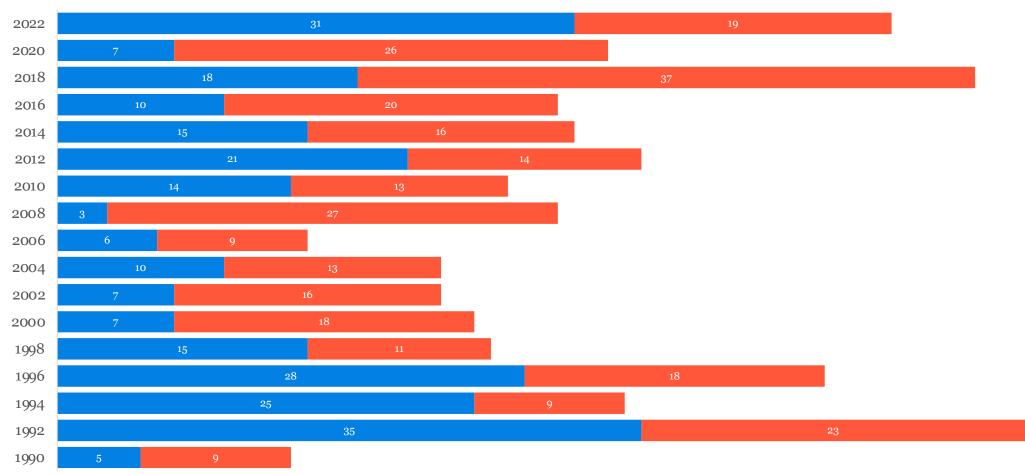


2 Trump Personal Favorability (Since 2015)



Retirements from Congress, by election cycle

Republicans Democrats



*Data includes retirements and members of Congress seeking a different office; does not include members of Congress who resigned from or otherwise vacated their seat before the 2022 election

S O U R C E FiveThirtyEight, Ballotpedia, Roll Call, Charlotte Observer, Politico, AP News, Texas Tribune. The Hill

Tracking Very Interested in the Election *



National Data/NBCWSJ & NBC News

			Net Difference	Pick up House Seats
2006	56%	69%	+13%	+30
2010	66%	49%	+17%	+63
2014	59%	48%	+11%	+13
2018	57%	66%	+9%	+40
January 2022	61%	47%	+14%	??
March 2022	67%	50%	+17%	<i></i>

Tracking Very Interested in the Election *



National Data/NBCWSJ & NBC News

			Net Difference	Pick up House Seats
2006	56%	69%	+13%	+30
2010	66%	49%	+17%	+63
2014	59%	48%	+11%	+13
2018	57%	66%	+9%	+40
January 2022	61%	47%	+14%	??
March 2022	67%	50%	+17%	r

- Virginia Governor
- Virginia Lt. Governor, Attorney General, State House
- New Jersey State Senate President
- San Francisco School Board
- California Governor Recall

Results

No: 61.9% Yes: 38.1%

Spent

Against recall (pro-Newsom):\$88,437,450For recall (anti-Newsom):\$19,252,030

4 GOP Anxieties

- Recruitment Failures
- Trump Vengeance
- Trump Challengers
- Russia

Democratic National Committee Democratic Senatorial Campaign Committee Democratic Congressional Campaign Committee

Republican National Committee National Republican Senatorial Committee National Republican Campaign Committee

Trump's Save America PAC

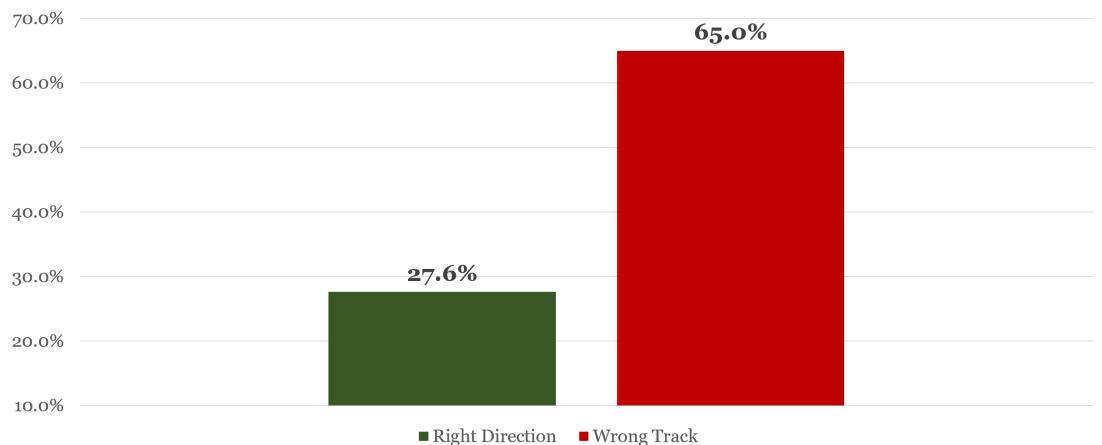
\$172.0 Million \$116.9M \$177.4M \$188.0M \$134.6M \$161.5M \$110.0M

III. What We Don't Know The Known Unknowns

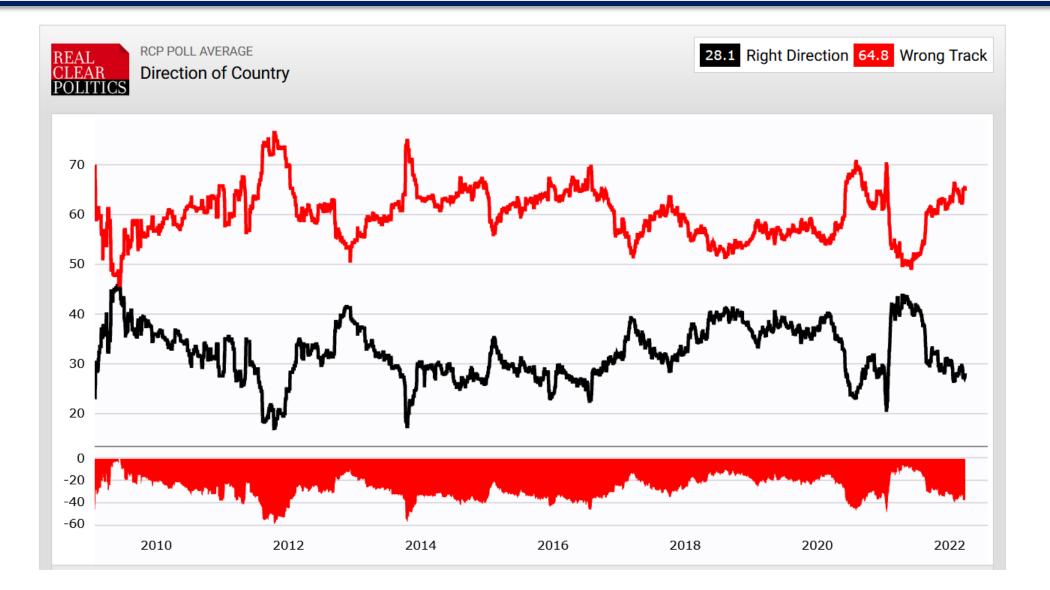
- Candidates/Nominees . . . and Trump
- Changing Voter Opinion . . . and Trust/Rage

Right Direction/Wrong Track

Do you think the country is going in the right direction, or is it on the wrong track?



Majority of Americans Has Thought Wrong Track Since 2009



- Truckers Protest: Canada vs. U.S.
- The Great Resignation/Sabbatical
- Consumer/Business Consequences/Opportunities
- Communication Silos/Foreign and Domestic Disinformation

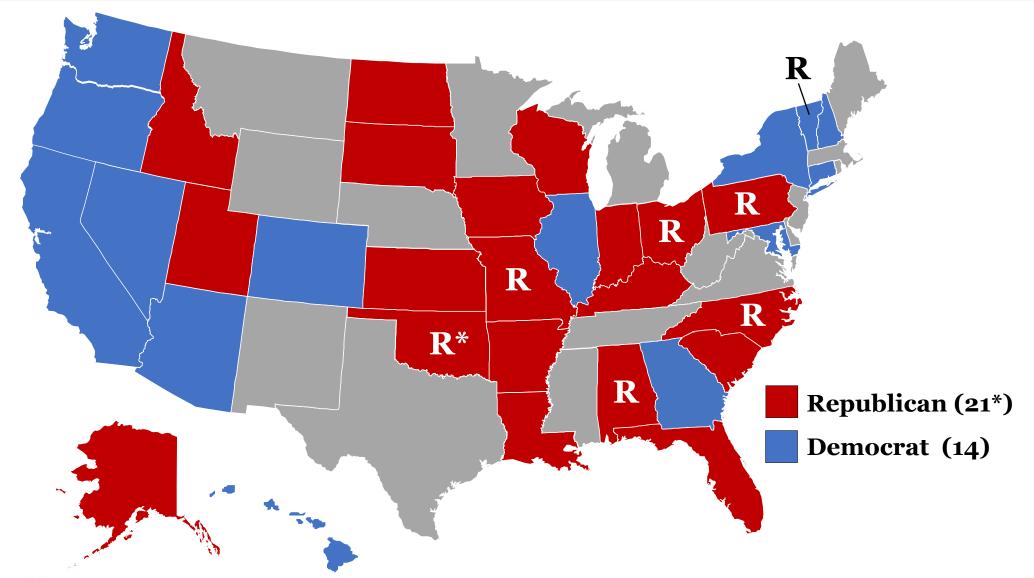
- Candidates/Nominees . . . and Trump
- Changing Voter Opinion . . . and Trust/Rage
- COVID
- Economic Crises
 - Jobs/Hiring
 - Supply Chain
 - Housing
 - Inflation/Real Wages/Purchasing Power

- Immigration Issues
- Schools
- Critical Race Theory/Monuments/Re-naming
- Natural Disasters
- International Disasters
- War in Ukraine and Its Consequences
- Russia/China During War/Post-War

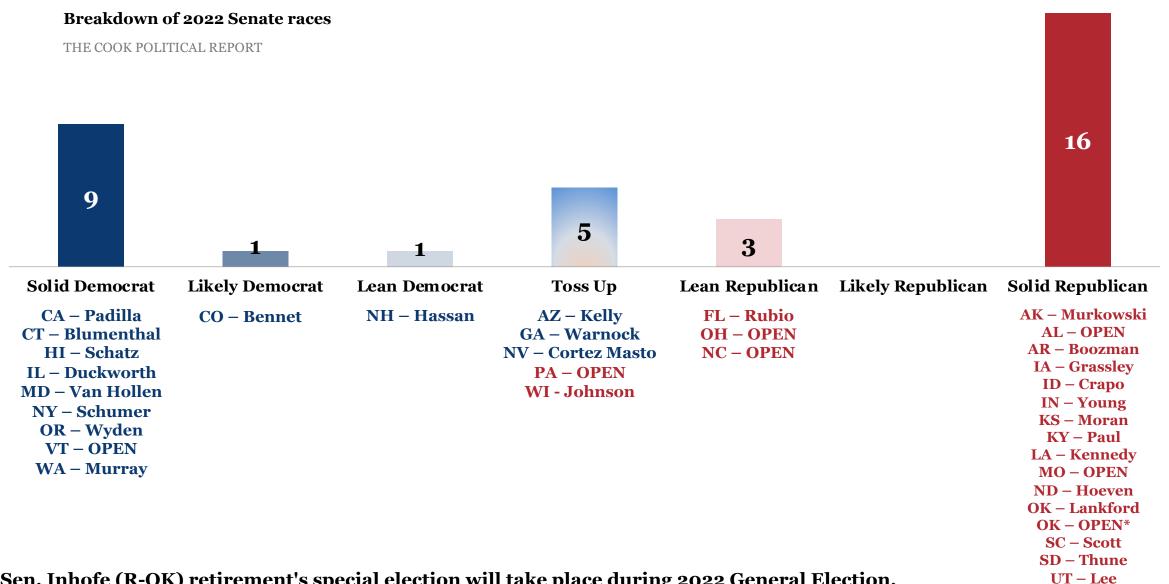
IV. What We Really Don't Know The Unknown Unknowns

V. What We Think Will Happen Gazing Into the Crystal Ball

U.S. Senate Elections in 2022

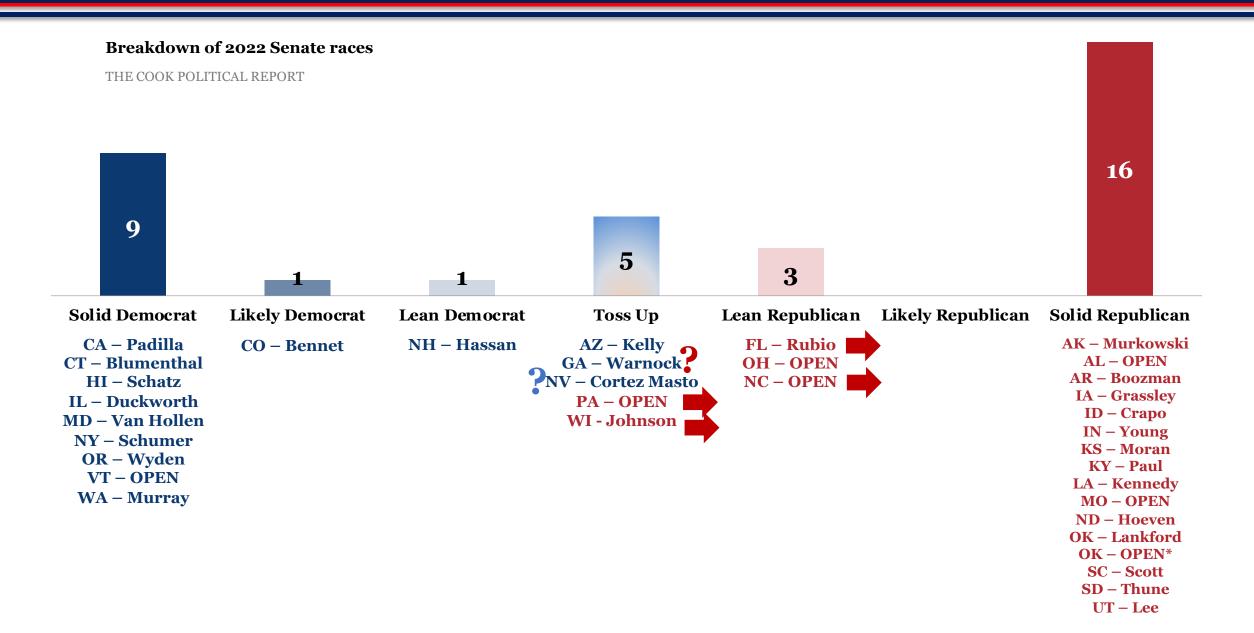


* Sen. Inhofe (R-OK) retirement's special election will take place during 2022 General Election.



* Sen. Inhofe (R-OK) retirement's special election will take place during 2022 General Election.

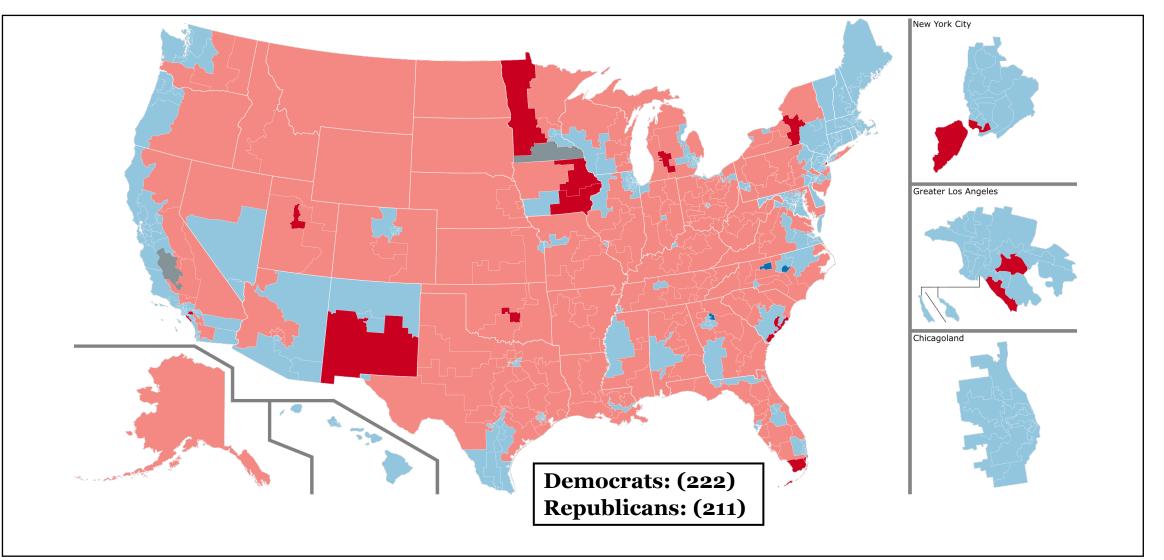
Senate Races – Hawthorn's View of Charlie Cook's Predictions



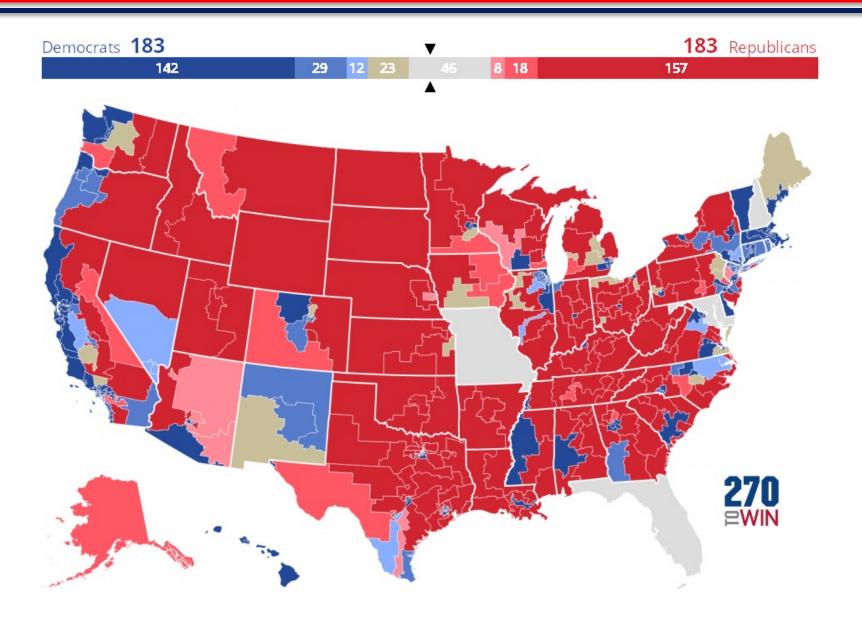
Too Close to Call (Georgia will decide, unless there is a GOP wave)

Current US House

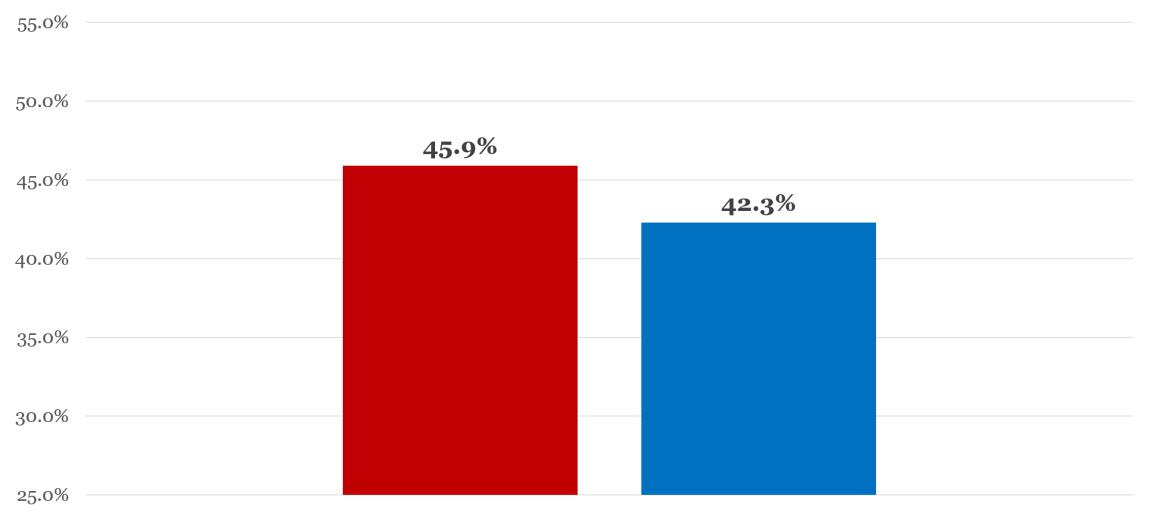
Darker districts flipped in the 2020 General Election (3 Vacancies – CA-22, MN-01 & NE-01)



2022 House Map of Competitiveness

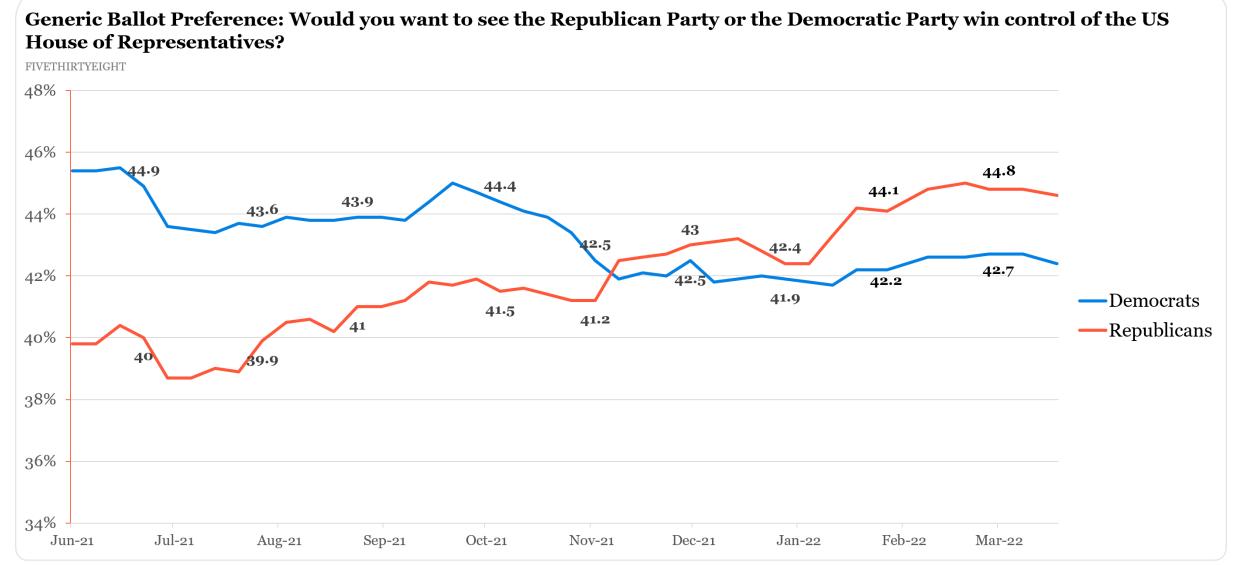


Generic Ballot Preference – 2022 Congressional: GOP +3.6



Republicans
Democrats

Voters are deeply divided on which party should control the House

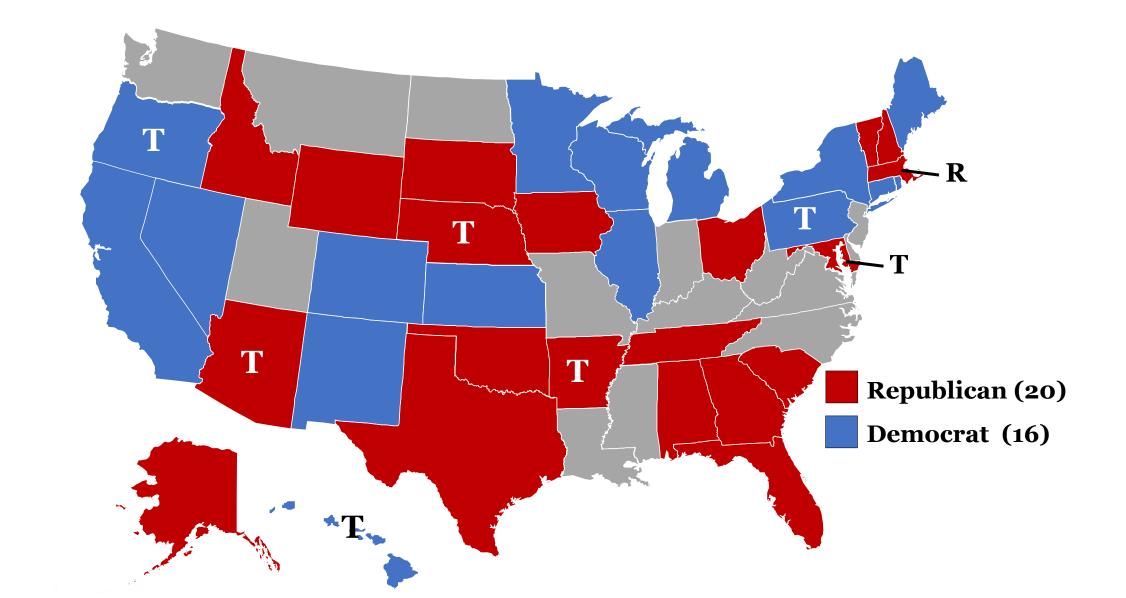


SOURCE FiveThirtyEight.

Democrat-held seat Republican-held seat		15 Dem, 8 GOP		
Open seat – 18 open compet 17 Dem, 1 GOP AZ-4 Stanton CA-9 Harder CA-49 Levin	titive seats 11 Dem, 3 GOP	IA-3 Axne IL-17 <i>Open</i> KS-3 Davids ME-2 Golden MI-7 Slotkin MI-8 Kildee MN-2 Craig OH-9 Kaptur		
CO-7 <i>Open</i> CT-5 Hayes GA-2 Bishop IL-11 Foster	CA-13 <i>Open</i> CA-47 Porter IL-6 Casten/Newman	OH-13 <i>Open</i> PA-7 Wild PA-8 Cartwright PA-17 <i>Open</i>		1 Dem, 10 GOP
IN-1 Mrvan NC-1 <i>Open</i> NC-6 Manning NJ-5 Gottheimer	IL-0 Casten/Newman IL-14 Underwood NV-1 Titus NV-3 Lee NV-4 Horsford NY-18 Maloney	TX –28 Cuellar VA-2 Luria WA-8 Schrier CA-22 Valadao CA-27 Garcia	5 Dem, 1 GOP	CA-3 <i>Open</i> CA-40 Kim CA-41 Calvert IA-1 Miller-Meeks IA-2 Hinson
NM-3 Fernandez NY-3 <i>Open</i> NY-19 Delgado OR-4 <i>Open</i> OR-6 New Seat Tx-34 Gonzalez NY-22 <i>Open</i>	OR-5 Schrader RI-2 Open VA-7 Spanberger IL-13 New Seat NY-1 Open NY-11 Malliotakis	CA-27 Garcia CA-45 Park Steel CO-8 New Seat MI-3 Meijer NC-13 <i>Open</i> NM-2 Herrell OH-1 Chabot	AZ-1 Schweikert AZ-6 Open MI-10 Open NJ-7 Malinowski TX-15 Open WI-03 Open	MN-1 Vacant MT-1 New Seat NE-2 Bacon PA-1 Fitzpatrick PA-10 Perry AZ-2 O'Halleran
Likely Democrat	Lean Democrat	Toss Up	Lean Republican	Likely Republican

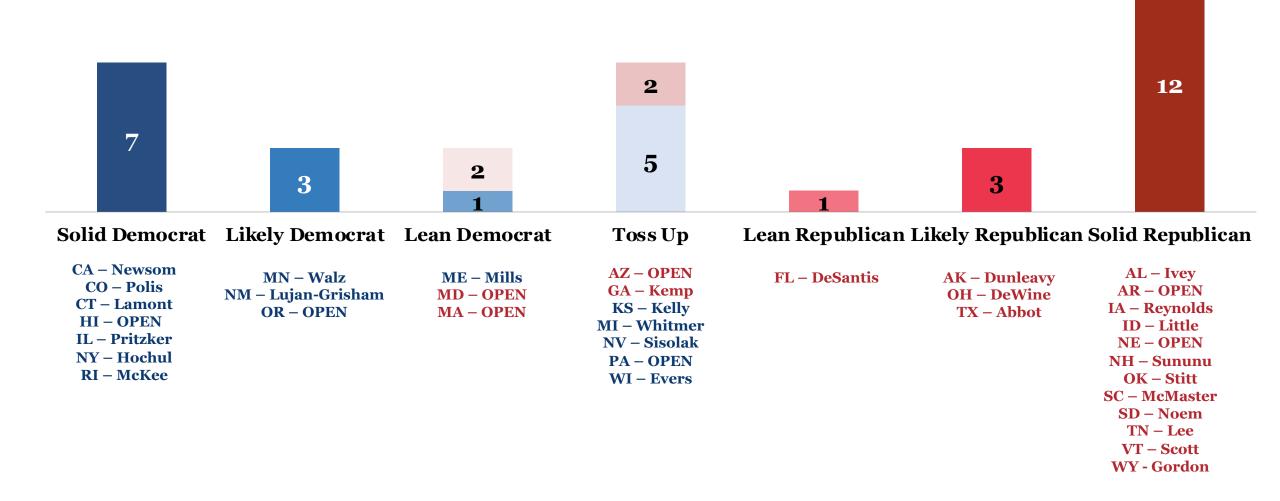
GOP Majority

U.S. Gubernatorial Elections in 2022



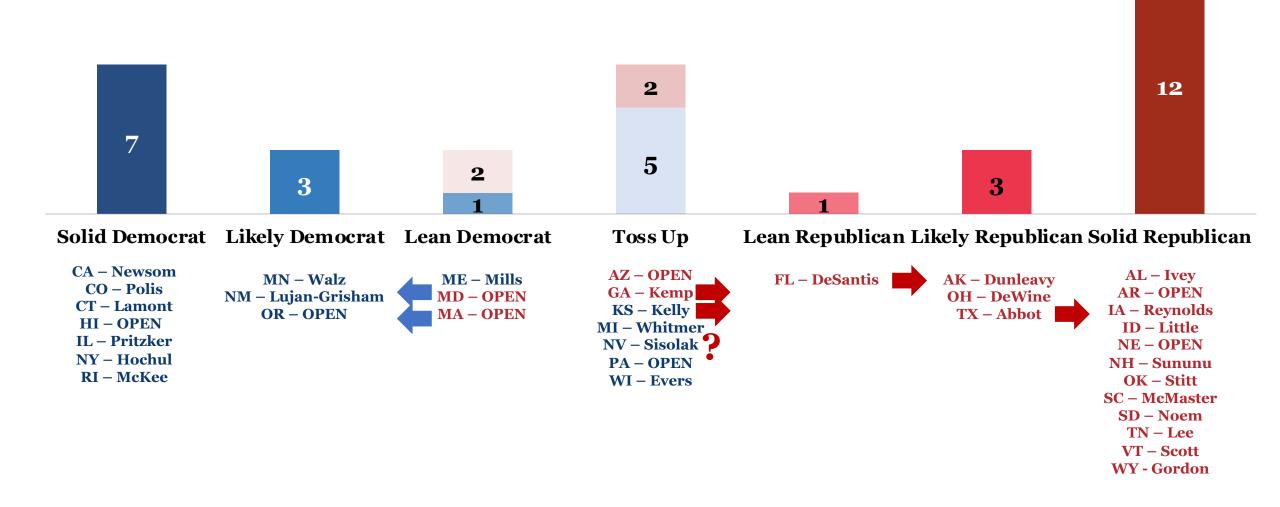
Cook Governor Predictions

Cook Political Report 2022 governor ratings



Cook Governor Predictions – Hawthorn's View

Cook Political Report 2022 governor ratings



No Net Partisan Change (Depending on Georgia)

- GOP Majority in Congress: Congress stalls
- Politicians playing to increasingly extreme points of view
- Charlie Cook: UCLA poll

"60 percent of Democrats and 63 percent of Republicans would not want their son or daughter to marry someone from the opposite party."

"Now we are in an era of ping-pong policy development, bouncing back and forth, from left to right, repeating endlessly. That will not change until the moderates decide they want to take back their parties, pulling back the center right and the Democrats to the center left."

• Lack of public trust could spell trouble for a host of industries

A Hawthorn Group

visit with

National Association of Water Companies

April 5, 2022